

Curriculum Vitae

PERSONAL INFORMATION

First name: Borja
Surnames: Blanco Méndez
Date of birth: 27/03/1990
Permanent address: Calle Da Cruxa, Nº3, Milladoiro,
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CURRENTLY



CROWDFUNDDY:
Co-founder
(September 2016 – Present)

Crowdfunddy is an online market place where growing e-commerce businesses and their current and potential new fans are matched, allowing these businesses to solve their funding needs and improve their customer engagement by sharing in the success of their campaigns with them.

Supported by



EXPERIENCE



EAST BALI POVERTY PROJECT:

Social Business Development Volunteer

(March 2016 – September 2016)

As a Social Business Development Volunteer in Bali (Indonesia), I was responsible of designing and implementing strategies and actions to establish a community owned bamboo business with the mission of providing economic empowerment and autonomy to the impoverished communities of Ban village.

Main responsibilities:

- Market research (physical and online).
- Networking and history telling aiming to establish new partnerships between EBPP and other organizations.
- Proposal and coordination of crowdfunding campaign to build and equip a bamboo workshop (successfully crowd-funded in less than 1 month).
- Research on woodworking tools and budgeting for the crowdfunding proposal.
- Social media coordination and strategies.
- Design of detailed workshops agendas, mid-term plans and long-term strategies for youth empowerment.
- Writing of proposal for 2017 community development plan (successfully accepted by donors).

More info:

- [References](#)



As a consultant at Kaizen Institute, I was responsible of helping organizations to achieve their continuous improvement dreams, through the training, coaching and motivation of their teams in all Kaizen behaviors and tools.

Expertise in Project Management, Change Management, Leadership and Teamwork.

Implementation of tools focused on Productivity Improvement and Total Flow Management, like SMED, Supermarkets Design or Mizusumashi (Logistic Train) in discrete manufacturing and agroindustry.

Knowledge in the main tools to improve maintenance efficiency and management as Autonomous Maintenance in several manufacturing industries.

Successful implementation of methodologies aimed at increasing productivity and cultural change in administrative areas, security and cleaning services, logistics, factories and energy industry among others

Main responsibilities:

- Train teams in Change Management and Continuous Improvement tools.
- Identify improvement opportunities, define and implement strategies.
- Coach, develop and motivate people.

Skills and Experiences developed:

- ✓ Teamwork
- ✓ Leadership
- ✓ Coaching
- ✓ Communication
- ✓ Motivation psychology
- ✓ Design thinking
- ✓ Visual management
- ✓ Organization
- ✓ Operations management
- ✓ Project management

Industries:

- ✓ Discrete and continuous manufacturing
- ✓ Agriculture
- ✓ Transportation
- ✓ Retail
- ✓ Energy

Departments:

- ✓ Surveillance
- ✓ Maintenance
- ✓ Cleaning
- ✓ Marketing
- ✓ Commercial
- ✓ Management
- ✓ Production
- ✓ Internal and external logistics

More info:

- [References](#)

EDUCATION

5 Years Degree in **Industrial Engineering** (Set. 2007 – Aug. 2013)

Mean Score: 7.7/10

German Course in Munich (Set. 2012 – Oct. 2012)

ERASMUS Scholarship in Munich (Oct. 2012 – Aug. 2013)

End of Degree Project as **Research Assistant** (English) (Jan. 2013 – Aug. 2013)

NUMERICAL SIMULATION OF TURBOFAN ENGINE EXHAUST PLUME AT TAKE-OFF AND ANALYSIS OF ITS IR-SIGNATURE

Experience developed: DDBB, ANSYS ICEM CFD, ANSYS FLUENT, LABVIEW.

LANGUAGES

| | |
|-----------------------|----------------|
| Spanish and Galician: | Native |
| English: | Fluent |
| Portuguese: | Conversational |
| German: | Beginner |
| Indonesian: | Beginner |

COMPUTER SCIENCES

Technical Software:

- Solidworks
- Catia
- Cype
- Visual Basic
- ANSYS fluent
- ANSYS ICEM cfd
- Matlab
- Labview
- Microsoft Project

Office Software:

- Word
- Excel
- Powerpoint
- Access

REFERENCES

East Bali Poverty Project:

- David Booth, CEO at EBPP – info@eastbalipovertyproject.org
- Komang Kurniawan, team leader at EBPP – tukadsanter@gmail.com
- Ketut Suastika, bamboo expert at EBPP – nickketut@yahoo.com

Kaizen Institute:

- Borja Iglesias, Operations Manager at Kaizen Institute – biglesias@kaizen.com
- Blanca Uriarte, Shopping Centre Manager – buriarte@sonaesierra.com
- Jose Benavent, Strategic Development Coordinator – jbenavent@takingoff.es

Other contacts:

- Ivan Sierra, Orphanage Manager – sierraarocas@hotmail.com

OTHER INFORMATION

- Willingness to travel and to fit the job.
- Driving licences: A (any type of motorcycle) and B (vehicles up to 3500 kg).